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Tim Cummins works with leading corporations, public and academic bodies, supporting executive awareness and understanding of the role that Commitment Management increasingly play in 21st century business performance and public policy. Prior to IACCM, Tim's business career included executive roles at IBM and a period on the Chairman's staff, leading studies on the impacts of globalization and the reengineering of IBM's global contracting processes. His earlier career involved the banking, automotive and aerospace industries, initially in Corporate Finance and later in commercial and business development. He led negotiations up to \$1.5bn in value and his work has taken him to over 40 countries.

Tim's work has been extensively published and he has acted in an advisory capacity to government bodies in countries that include the US, UK, Australia, Canada and Japan.