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Michael J. Lotito is a partner in the firm's San Francisco office. He travels extensively throughout the country on behalf of clients. He received his Bachelors of Arts and law degree from Villanova University in 1970 and 1974 respectively. Mr. Lotito joined Jackson Lewis in 1976. He chairs the Management and Education practice group for the firm.

Mr. Lotito has engaged exclusively in the practice of labor and employment law since graduation from Villanova. He has represented firm clients in countless counter organizing drives. For example, he has helped one major employer in the Central Valley of California maintain its union free status despite a 15 year effort by the UFCW. He worked with a national retailer in defeating the UFCW at its store in Salinas. Currently, he serves as the primary contact attorney for an international client faced with a global corporate campaign by UNI and the UFCW. As you know, Mr. Hansen, the President of UFCW, is also President of UNI.

Mr. Lotito has recently assisted two major retailers and a manufacturer in devising preventive strategies to prevent the Teamsters from successfully organizing certain facilities. Concerning the SEIU, Mr. Lotito devised a strategy to defeat 1199NW in the state of Washington. He is now dealing with a major healthcare provider with multi operations as they combat an SEIU corporate campaign.

In 2000, Michael chaired the 200,000 member Society for Human Resource Management. He has keynoted conferences in many countries such as South Africa, Taiwan and Germany. He has regularly presented programs for the Society for Human Resource Management. Most recently he was honored as member of TEC 200, a designation that places him among the top 1% of all TEC presenters in the world.

Mr. Lotito is a member of the American Bar Association in its section of Labor and Employment Law. He is also member of the San Francisco and California Bar Associations and their respective Labor sections. He has testified before the U.S. House of Representatives and the U.S. Senate. He also provided comments to the Equal Opportunity Commission as they were developing the ADA's implementing regulations. The American Bar Foundation has elected him as a Fellow, an honor extended to approximately 1% of all practitioners in a jurisdiction. He is a board member of Sterling Testing Systems, a nationwide pre-employment screening company based in New York.

Mr. Lotito has co-authored three books about the Americans with Disabilities Act. With partner Lynn Outwater, he authored *Minding Your Business: Legal Issues and Practical Answers for Managing Workplace Privacy*. He has been published by a variety of other associations, including the *Journal of the Association of Corporate Counsel ACC Docket* in an article entitled, *The California Employment Law Revolution*. His *Law of Training* article was recently published by the *Defense Research Institute*. The Villanova University Graduate Program in Human Resources recently honored him as their Human Resources Alumnus of the 20th Century.