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## Planning and Response: Surviving a Data Breach

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## Definition of a Data Breach

- Unintentional release of confidential, protected, or sensitive data, including:
  - Personally identifiable information (PII) – definition varies by state, but generally includes SSN standing alone and name plus one identifier, such as account information;
  - Personal Health Information (PHI); and
  - Trade Secrets or intellectual property

## How a Data Breach Occurs

- Lost device (e.g., laptop, PDA) with unencrypted information – currently represents approximately 36% of data loss incidents
- Third-party errors
- Internal company errors/human error (e.g., inappropriate security of information, process problems – throwing out data in a dumpster, software malfunctions)
- Malicious attacks (hackers) – incidents of malicious attacks are on the rise
- *Data breaches are not limited to large companies*

## Monetary Costs of a Data Breach

- Data breaches are expensive
  - 2009: Average cost of data breach increased from \$6.65 million to \$6.75 million per company
  - To date, most expensive breach event cost a company more than \$30 million
- Costs include, but are not limited to, investigating the data breach, notifying consumers and state regulators about the breach, attorney fees and increased staff costs, and fines

## Ramifications of Data Breach

- Costs (as stated above)
- Regulatory scrutiny: law enforcement, state attorneys general, Federal Trade Commission
- Potential for fines – not limited to large companies or extensive record loss
  - State AGs have imposed fines due to delayed notification (see, e.g., CS Stars, LLC (NY AG) – stolen laptop; company delayed seven weeks in notifying business owner about the breach; settlement included \$60,000 payment)
- Loss of customers

# Preparation is Critical to Surviving a Data Breach – Create a Plan

- Know the law in your jurisdiction and where you have customers
- Implement a data breach incident response plan
  - Critical that your company can respond promptly in the event of a data breach
  - Some states have fined companies for failing to notify data subjects in a timely manner
- Ensure that the plan will work for your particular company; no one-size-fits-all approach
  - Point of contact
  - Means of reporting breaches/suspected breaches (consider portal for reporting breaches)
- Obtain sign-off of the data breach plan from management before a data breach occurs

## Preparation – Communication/Training

- Communicate existence of the plan and contact information to *all* employees
- Train employees/independent contractors
- Repeat training
- Monitor plan; fix what isn't working



## Preparation – Third Party Vendors

- Think before your company sends data to a third party – can the third party perform the contracted services without PII
- Contractually protect company – assume the worst and address data breach obligations in contract
  - Control data sent to third party
  - Contractually limit the third party's use, access, and sharing of data
  - Require third party to notify company in the event of a breach/suspected breach, even if the company still is gathering information

# Data Security Breach: Overview of an In-House Plan

1. Data Security Breach Decision Tree
  - Legal requirements
  - Contractual requirements
  - Policy considerations
  - Gathering the facts
2. Data Security Breach Notification Plan
  - Key players
3. Final Thoughts

# 1. Decision Tree: Legal

- Legal requirements
  - 40+ states (no comprehensive US federal law)
  - FFIEC Guidance (GLBA)
    - Financial info
  - HIPAA/HITECH
    - Health info
  - Foreign
  - Different requirements
    - Harm threshold, PII definition, timing of notice, etc.

# 1. Decision Tree: Contract

- Contractual requirements
  - Obligation on you or third party?
  - How is PII defined?
  - Timing of notice
    - Immediately, promptly or within “X” number of days
  - Content of notice
  - Who will notify?
    - Individuals, regulators, CRAs, or law enforcement
  - Remediation steps

# 1. Decision Tree: Policy

- Policy considerations
  - Notification is not legally required in any jurisdictions
    - Acquisition and compromise but fraud or misuse is unlikely
      - Notify?
  - Notification is legally required in some jurisdictions
    - State by state or country by country
      - Notify all individuals?
        - » Domestically? Globally?

# 1. Decision Tree: Gather the Facts

First Step – Is notification to the individual necessary?

Some questions to ask:

- Where did the breach happen?
  - Internal
  - Service provider
  - Third party
- When did the breach happen?
- Who owns the data involved in the breach?

# 1. Decision Tree: Gather the Facts

- Data elements involved in the breach?
  - Name + credit card or SSN, etc.
- Was the data encrypted?
  - Encryption key accessed?
- Was the data acquired or is there a reasonable belief that the data was acquired?
  - Compare to mere “access” to the data.
  - Has “misuse” occurred or is it “reasonably likely” that the misuse will occur?
    - Consult notification trigger under applicable law.

# 1. Decision Tree: Gather the Facts

- How many individuals involved in the breach?
- Where do these individuals reside?
- Is there a forensics investigation?
  - Who is doing the investigation?
  - When will the forensics be completed?
    - Decision to notify based on facts from forensics



# 1. Decision Tree: Notifying Individuals

## Second Step – Notifying the individual

- Who will notify the individual?
  - Contractual requirements
  - Oversight of service provider or third party

# 1. Decision Tree: Notifying Individuals

- Content of the notice
  - Control over content of notification (legal requirements, correct facts, etc.)
  - Template notice

# 1. Decision Tree: Notifying Individuals

- Delivery of the notice
  - Writing (large number)
  - Telephone (small number)
  - E-mail?

# 1. Decision Tree: Notifying Individuals

- Timing of the notice
  - Legal requirement
  - Contractual requirement
  - Delay in notification
    - Law enforcement investigation

# 1. Decision Tree: Notifying Others

## Third Step: Notifying others

- Federal and state regulators
  - Notification forms
  - Talking points
- Law enforcement
- Credit reporting agencies
- Media

## 2. Notification Plan

- Who are the key players?
  - Incident Response Team (IRT)
    - Manage security breaches
    - All relevant facts are fed to IRT
      - Designated e-mail and telephone number
      - IRT provides facts to Legal for decisioning
      - Documents decisioning and related data obtained from key players

## 2. Notification Plan

### – Legal

- Privacy Counsel
  - Legal requirement to notify?
    - » Document decisioning with IRT
  - Notify regulators and/or law enforcement
    - » Consistent talking points and AG notification forms
    - » Document talking points and form with IRT
  - Contractual requirements
  - Assist with remediation efforts

## 2. Notification Plan

### – Privacy Office

- CPO
  - Policy considerations
    - » Notification not legally required, but notify from a policy standpoint?
    - » Document decisioning with IRT
- Revisit data security policies



## 2. Notification Plan

### – Public Relations

- Consistent media script
- Manage media
  - Blog management
    - » Different animal

### – Global Security

- Work with forensics investigation team
  - Interpret forensics report and provide facts to IRT  
(and Legal)
  - Document report with IRT

## 2. Notification Plan

### – Compliance

- Notify individuals and credit reporting agencies
  - Document with IRT
- Assist with remediation efforts

### – Information Security Office

- Investigate root cause
- Assist with remediation efforts
  - Document with IRT

## 2. Notification Plan

- Customer Service
  - Consistent telephone script
  - Keep statistics on number of customer complaints, customers satisfied, etc.
- Fraud
  - Monitor for fraud
  - Fraud attributable to a particular breach?
  - Document with IRT
- Insurance
- Outside Counsel

## 3. Final Thoughts

- Keep up the momentum!
  - Timing requirements
- Be careful of overly restrictive contractual requirements
  - Terms consistent with your operations?
- Ensure public message is consistent
  - Notification to individuals, telephone and media scripts, talking points and AG notification forms
- Identify root cause and remediate
  - Don't make the same mistake
- Document your actions
  - Keep IRT in the loop
- Most importantly, remain calm!

## HIPAA Breach Notification Rule

- “HITECH” stands for **H**ealth **I**nformation **T**echnology for **E**conomic and **C**linical **H**ealth
- HITECH Act is part of the American Recovery and Reinvestment Act of 2009 (the stimulus legislation) adopted in February 2009

## HIPAA Breach Notification Rule

- HITECH Act expanded the reach of HIPAA, which governs the privacy and security of protected health information (PHI)
- Prior to the HITECH Act, only Covered Entities were subject to HIPAA
- Business Associates (and possibly their subcontractors) are now also directly subject to many portions of HIPAA

# HIPAA Breach Notification Rule

- The HITECH Act also includes new breach notification requirements
- As required by the HITECH Act, HHS issued an interim final rule for breach notification in August 2009

## HIPAA Breach Notification Rule

- In the case of a Breach of “Unsecured PHI” (which has been defined by guidance from HHS), a Covered Entity must notify individuals and the Secretary of HHS of a Breach
- They must also notify the media in some cases
- A Business Associate must notify a Covered Entity of any Breach of “Unsecured PHI” that was received from or on behalf of the Covered Entity



# HIPAA Breach Notification Rule

- What is a Breach?
- An impermissible use or disclosure under the HIPAA Privacy Rule that compromises the security or privacy of the PHI such that the use or disclosure poses a significant risk of financial, reputational, or other harm to the affected individual

# HIPAA Breach Notification Rule

## Exceptions:

- Unintentional acquisition, access, or use of PHI by a workforce member acting under the authority of a Covered Entity or Business Associate
- Inadvertent disclosure of PHI from a person authorized to access PHI at a Covered Entity or Business Associate to another person authorized to access PHI at the Covered Entity or Business Associate
- If the Covered Entity or Business Associate has a good faith belief that the unauthorized individual to whom the impermissible disclosure was made would not have been able to retain the information

## HIPAA Breach Notification Rule

- Covered Entities must notify individuals, the media (in some cases), and the Secretary of HHS of a Breach
  - Notification to Individuals
    - Notify “without unreasonable delay” and in no case less than 60 days after Breach is discovered
    - Notice must include specific information
    - Notice must be provided in a specific way

# HIPAA Breach Notification Rule

## – Notification to Media

- Applies when a Breach involves more than 500 residents of a state or jurisdiction
- Again, provide “without unreasonable delay” and in no case later than 60 days after Breach is discovered
- Must be provided to prominent media outlets serving the state or jurisdiction
- Notice must include specific information

# HIPAA Breach Notification Rule

- Notification to the Secretary of HHS
  - When a Breach involves more than 500 individuals, notify the Secretary “without unreasonable delay” and in no case later than 60 days after Breach is discovered
  - When a Breach involves 500 or fewer individuals, the notification is due to the Secretary no later than 60 days after the end of the calendar year in which the Breach occurred
  - Report via the HHS website
  - Breaches involving more than 500 individuals are posted on the HHS website

# HIPAA Breach Notification Rule

- Always remember to comply with applicable state law, even if the HIPAA Breach Notification Rule applies

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