



#HUGSF12

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Your Mobile Future:

What You Need
to Know



#HUGSF12



Welcome



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www.resultsdirect.com

Everyday...



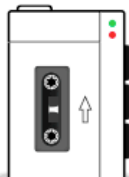
Goals for Today



- Arm & empower you to be a champion for mobile
- Discussion of technology options
- Overview of mobile tools Higher Logic provides
- How social fits into an overall mobile strategy and options to increase engagement



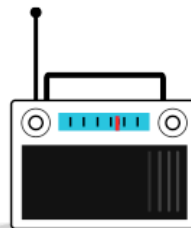
Print



Recordings



Cinema



Radio



Television



Internet

The Rise of Mobile



There were an estimated **5.9 billion mobile cellular subscriptions** globally at the end of 2011

- International Telecommunication Union

1 in 7 people in the the United States do most or all of their online browsing on their mobile phone

- Pew Internet Project

1 in 8 Internet page views happens on a smartphone or tablet, **doubling in just a year.**

- comScore

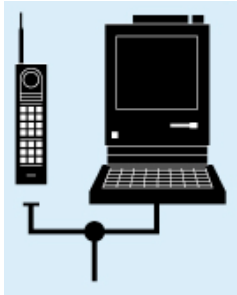
Mobile



Changed the way we are social



Rise of Social Networking



1979 Bulletin
Board Systems



1997 AOL Instant Messenger



Linked  2003 myspace



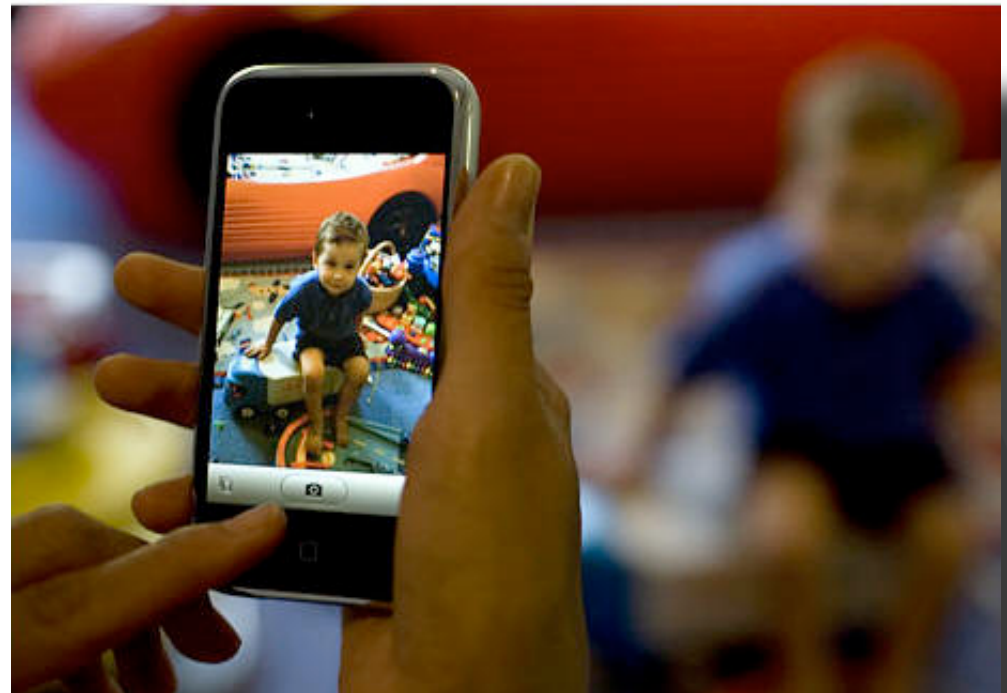
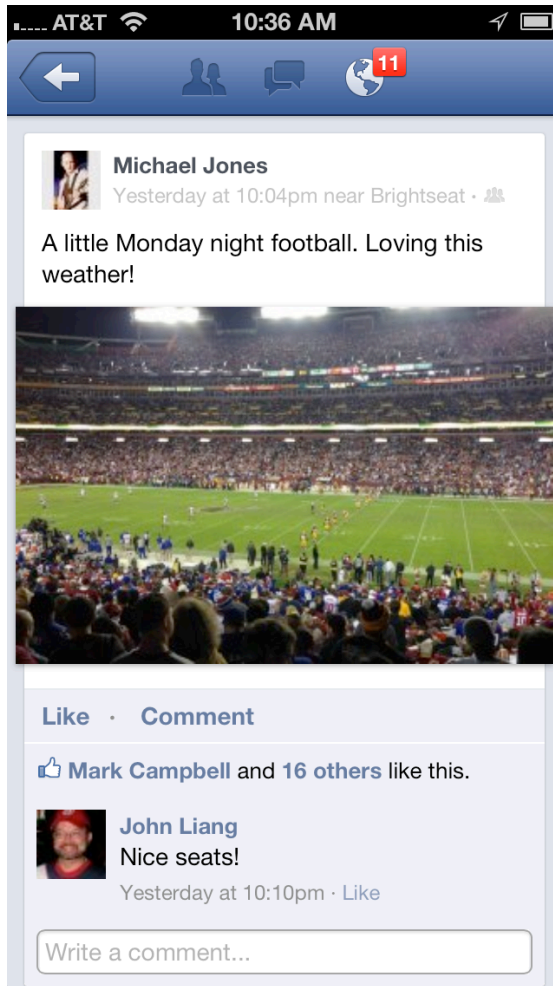
twitter  2006

Google+ 2011

and it grew...



The merging of social networking and mobile

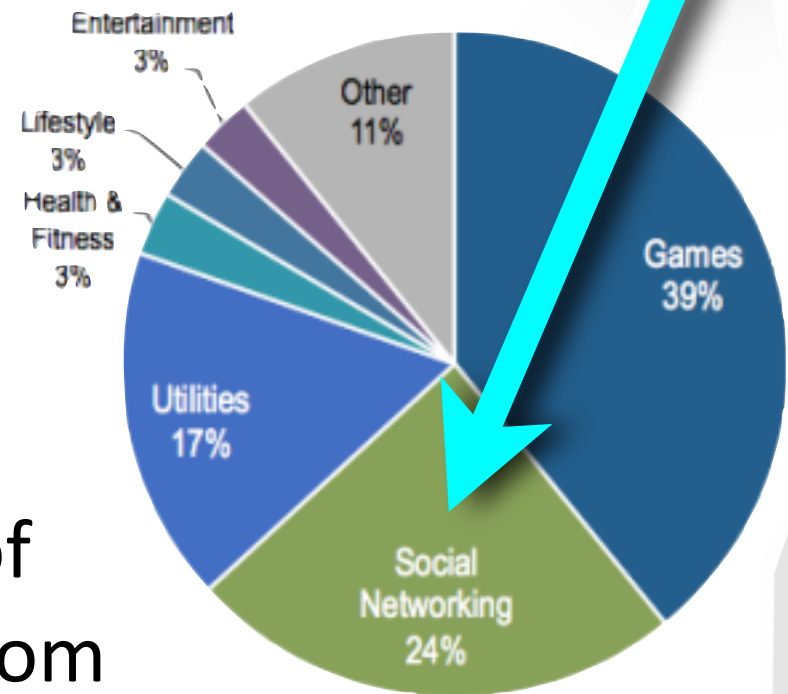


On Smartphones



- Almost 1/4 of smartphone user's time is spent accessing Social Networks

- Flurry Analytics, Sept 2012



Smartphones

- 1/2 of all usage of our site comes from smartphones

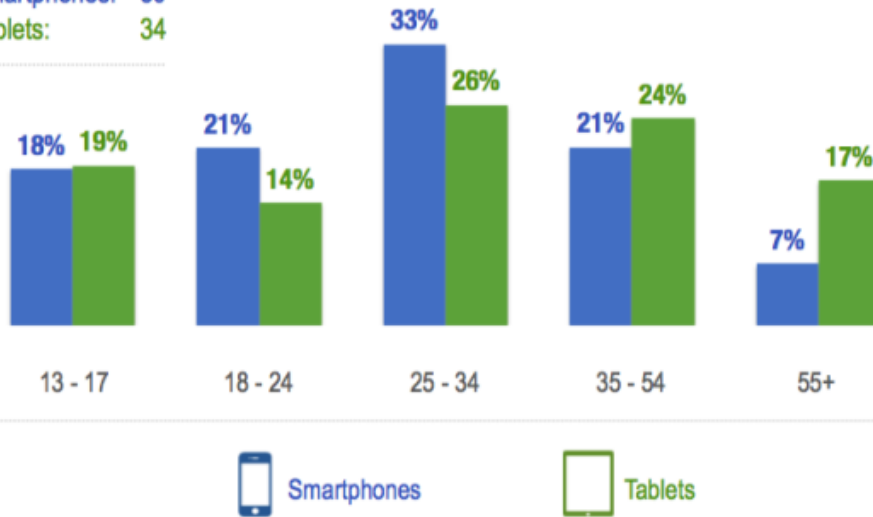
- Twitter



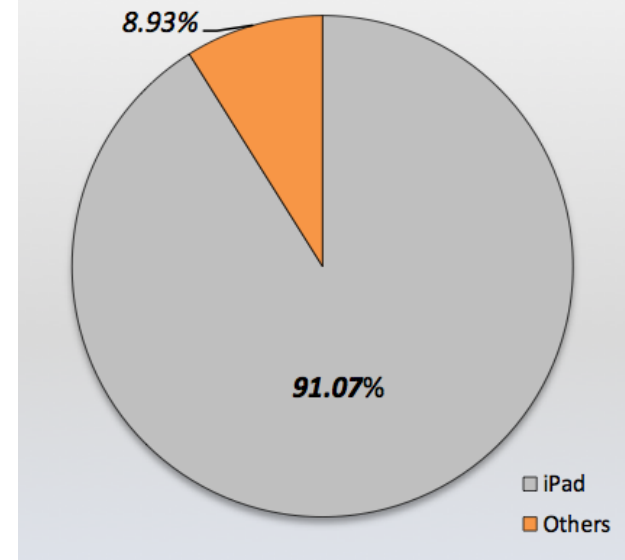
On Tablets

Age Distribution, Smartphones versus Tablets

Average Age
Smartphones: 30
Tablets: 34



The iPad vs. Rest of the Tablet Market



- Greater adoption across older users

- iPad still dominates

Best Platform for Social

Native App

- Faster
- Offline
- Better usability
- Address expectations
- Installed on device
- Searchable in app stores
- Create Buzz

vs

Both

Mobile Web

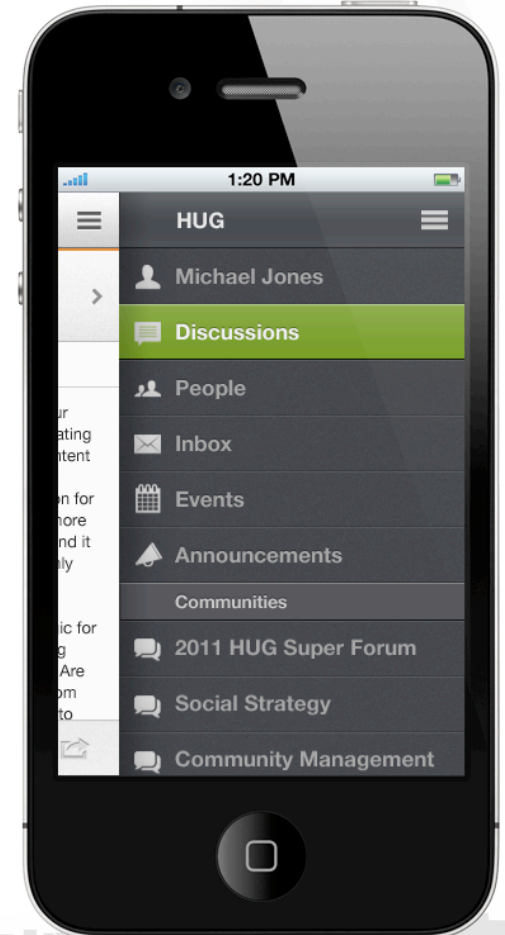
- Ubiquitous
- Email Support



Native Phone Apps



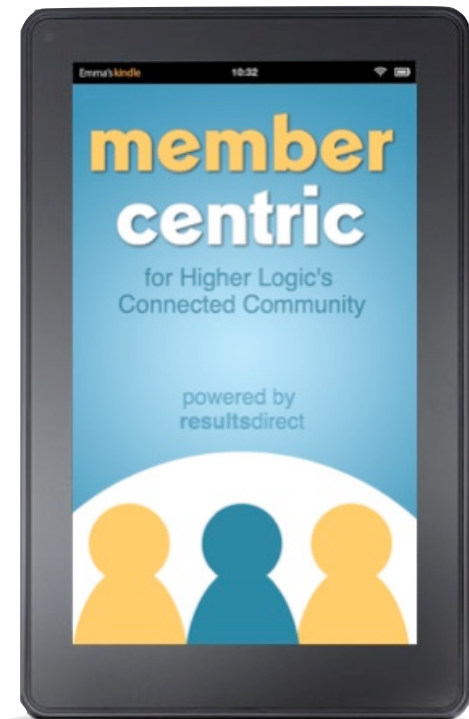
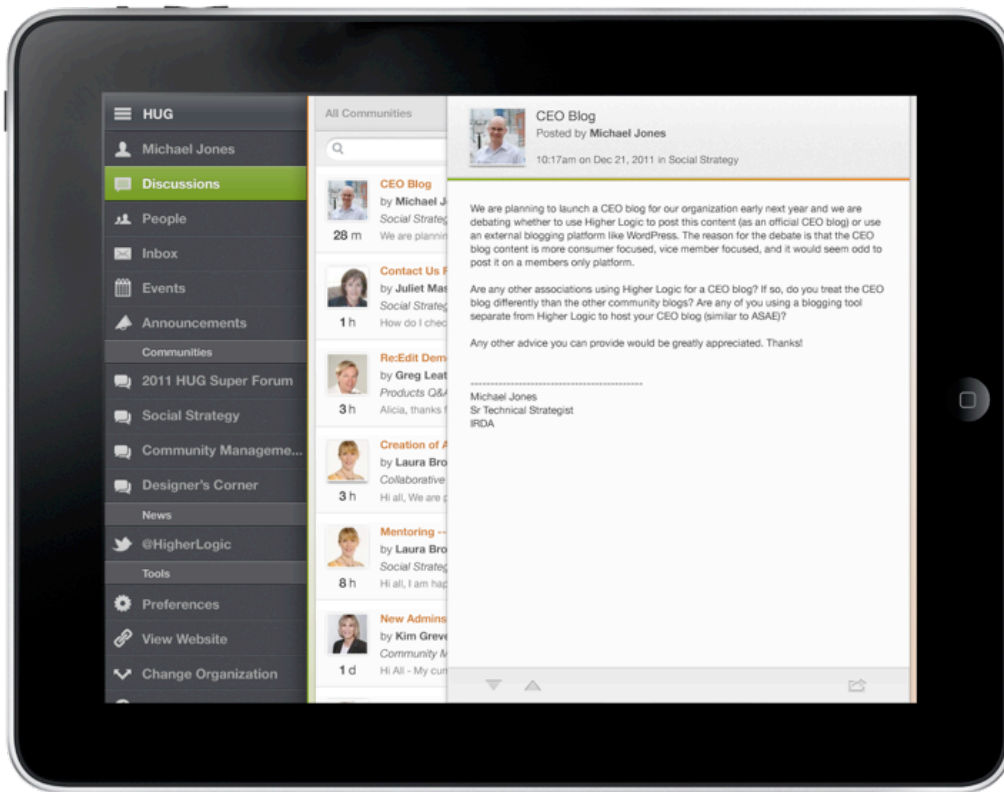
- For iPhone & iPod
- For Android phones
- Available in the iTunes and Google Play stores



Native Tablet Apps



- For iPad, iPad Mini and Google Tablets



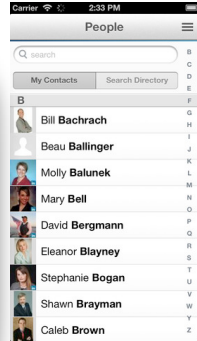
Mobile Web

- Supporting other phone platforms



- Email support
- Search engines

Branded Native Apps



Financial Planning Association

“We are thrilled to have the mobile app for our Connected Community in place. Our members have been asking for this functionality and we are excited about all of the different ways that this will drive engagement and conversation within the platform. Members have shared that they find the interface easy and intuitive to use. We look forward to how this new tool will serve our community and our membership.”

Laura Brook
Director of Community Development

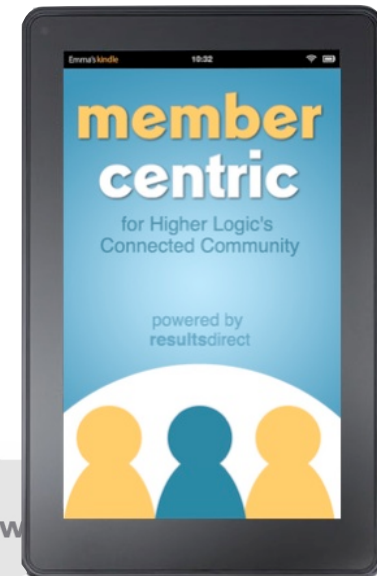
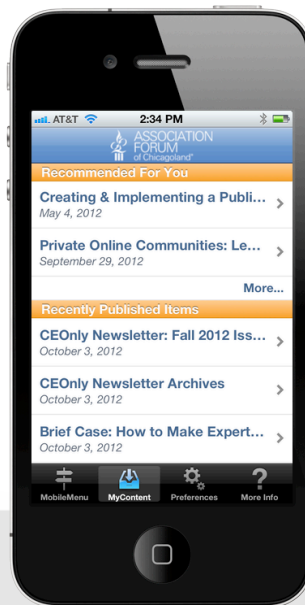
- Your icon
- Option to customize
- Higher visibility in app stores and on members devices



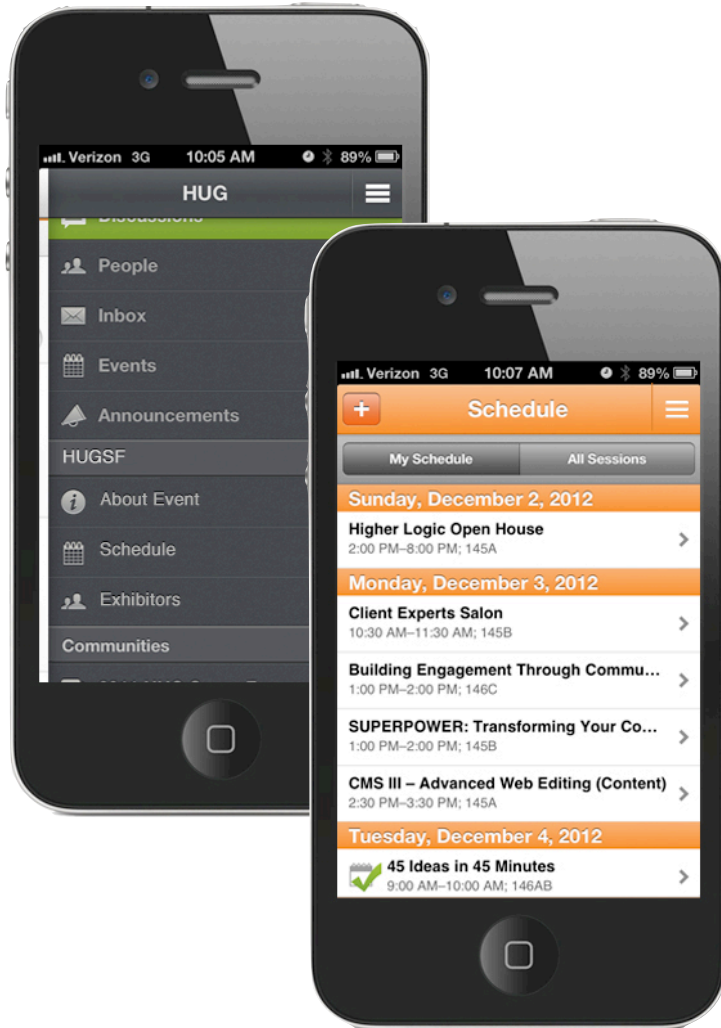
Covering the Basics



- Website Access
- Events
- Publications
- Content & News
- Social



Mobile + Social + Events



- Inject Social Networking directly into Events
- Increase engagement and adoption

Mobilize your Community



- Events
- Advocacy



Summary & Conclusions



- Mobile technologies have changed how we are social
- The merger of social networking and mobile has already happened and is continuing to gain dominance
- To reach the biggest audience we must look at both native apps and mobile web across both smartphones and tablets
- Higher Logic is providing an increasingly sophisticated set of mobile tools to support Connected Community
- Providing mobile tools for social networking should be a key part of associations' overall mobile strategy
- Look for ways to integrate your community into your members lives

Mobile Strategy Guide



THANK YOU!

One Member Many Expectations

Understanding & meeting the needs of your
increasingly mobile members



A publication by
resultsdirect & **SOCIALFISH**

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